# APPLICATION FOR APPOINTMENT AND CONTRACT

ReliaStar Life Insurance Company, Minneapolis, MN ReliaStar Life Insurance Company of New York, Woodbury, NY Security Life of Denver Insurance Company, Denver, CO Members of the ING family of companies (the "Company") Service Office: PO Box 9190, Des Moines, IA 50306-9190 Phone: 877-882-5050; Fax: 877-788-5122



Emplo	yees of a licensed entity must complete Application for	Appointment form #128391.				
NEW	BUSINESS PENDING (Internal use only: Image F	P1 if completed.)				
Policy Number (if applicable)		App Sign Date		State	State	
Client Name		Last 4 digits of Client SSN (Required)				
A. Al	PPLICANT INFORMATION (Provide former addre	ess if you have lived at your currer	nt address le	ess than 2 ye	ars.)	
Applica	ant/Producer Name <i>(First)</i>	(Last)		(M.I.)		
	ate SSN					
Email _						
Reside	nce Street Address	City	State	ZIP		
Produc	er Phone ()	How long at your current residence?	Years	Months		
	Residence Street Address					
	ss Phone ()					
	ss Street Address					
com	your corporation, with your individual commissions being paid to missions paid to a corporation and are not the signing officer. By missions paid to the TIN. ncy Name					
B. Q	<b>UESTIONNAIRE</b> (Please respond to all questions fo ol. If you answer "Yes" to any questions, you must attach a	r you personally and any organizatio an explanation with all relevant inform	n over whic nation and su	h you have ex pporting docu	xercised ments.)	
1. Are	e you currently or have you ever been a registered representative	with FINRA (formerly NASD)?		Yes	□No	
If '	'Yes," provide CRD number, even if not currently registered					
	ve you ever had an insurance and/or securities license or registra			∐ Yes	∐ No	
3. Ha wr	"Yes," please provide that name	ployment appointment because you were a ice-related statutes, regulations, rules or ind	ustry standard	ls o† .... ∐ Yes	□No	
4. Wi	thin the past 10 years, have you ever initiated bankruptcy procee you have any knowledge of an indebtedness to an insurance car	edings or declared bankruptcy?		Yes	☐ No	
	ganization you have been associated with, or do you have any un				□No	
	thin the past 10 years, has any insurance carrier canceled your con-	11			☐ No	
	thin the past 10 years, have you ever had a complaint filed again der, consent order or disciplinary action?...............				□No	
8. Wi	th the exception of routine traffic violations, have you ever been o contest) to a misdemeanor or felony?	charged with, convicted of or pled guilty or	nolo contende	ere Yes	□No	
9. Are	e you involved in any pending or current litigation, investigations id claims on, or canceled your coverage?	, complaints, or E & O claims or has any E &	O carrier deni	ed,	□No	
10. Ha	ve you ever been named as a defendant or codefendant in a laws.	uit, or have you ever sued or been sued by ar	n insurance cor	npany? 🔲 Yes	□No	
	s a bonding company ever denied, paid out on, or revoked a sure cure a bond?	ety or fidelity bond for you, or is there any re	,		□No	
12. Ha de	ve you ever been charged with or convicted of or pled guilty or n partment, federal or state securities, or investment-related regula curities registration suspended, revoked, investigated, audited or	olo contendere (no contest) to violating sta- ations or statutes, or have you ever had you	te insurance rinsurance lice	ense or	□No	

C. ERRORS & OMISSIONS INFORMATION	ON (Errors &	Omissions	certificate not red	quired if this section is com	pleted.)
Provide E & O Coverage Carrier (required) Policy # (required)					
D. AGREEMENT/APPOINTMENT INFOR	RMATION				
Check Agreement Type: General Agent (Or	der #131419)	Produc	er (Order #131420)	Servicing Agreement (Ord	er #131441)
Check Requested Company Appointments					
ReliaStar Life Insurance Company	aStar Life Insuran	ce Company of	New York	Security Life of Denver Life Insuran	ice Company
E. COMPENSATION (Indicate Commiscompleted by General Agency.)	ssion Schedul	e Level Cod	des <sup>1</sup> for GA or P	roducer Agreements. Sect	ion to be
General Account					
ReliaStar Life Insurance Company General Account Level Code¹ Target Compensation Excess/Renewals Term Target Compensation Term Renewals  Variable (For ING Financial Partners)  ReliaStar Life Insurance Company  Servicing only	New York General Ar Target Con Excess/Rer Term Targe Term Rene	count  npensation newals t Compensatio wals  Life Insurance (Requires Ne	ce Company of w York License)  Level Code <sup>1</sup> on	Target Compensation Excess Renewals Years 2 - 10 Renewals Years 11+ Trails  Security Life Of Der Insurance Company	Level Code <sup>1</sup>
				Renewals Trails	
<sup>1</sup> Enter the 2 digit Level Code from the appropriate Com	nmission Grid (i.e.,	"07"). Grids sha	ould be obtained from R	egional home office.	
Please list Producer's Next Immediate Upline					
Name			Agent # o	r SSN	
General Agent Code(s)					
ReliaStar Life: General Accou	nt (7 <i>digit code</i> ) <sub>.</sub>				
ReliaStar Life of New York: General Accou	nt (7 <i>digit code</i> ) <u>.</u>				
Security Life of Denver: General Accou	nt (6 digit code)		Variable (6	6 digit code)	
Assign Commissions? ☐ Yes ☐ No If "Yes	5." complete the A	Assignment of	Commission form (Ord	er #128051)	
	·	_		eposit form (Order #133854)	

F. BROKER-DEALER INFORMATION (for Variable Appointment only)	
☐ New Variable Appointment ☐ Broker-Dealer Change	
Broker-Dealer Name	CRD Number
Broker-Dealer signature is required unless the ING Life Broker-Dealer Selling Agreement inclu	udes a background amendment.
Broker-Dealer Verification/Recommendation: Broker-Dealer verifies that a background investigat representative of Broker-Dealer, and that a copy will be made available upon request. Broker-E Company checked below and attests that it has policies and procedures, to supervise the activities to achieve compliance with applicable securities laws and regulations.	Dealer recommends that the Applicant be appointed with each
Required for Variable Appointment	
Broker-Dealer Officer Signature	Date
Broker-Dealer Officer Name ( <i>Please print.</i> )	

### G. PRODUCER ANTI-MONEY LAUNDERING (AML) TRAINING REQUIREMENT

The Financial Crimes Enforcement Network (FinCEN), a bureau of the U.S. Department of Treasury, enacted regulations surrounding the anti-money laundering (AML) programs for insurance companies, which took effect May 2, 2006. The Company requires that all producers selling or servicing specified products complete AML training and certify with ING at the time of contracting. In addition, under these regulations, ING requires that all agents selling specified products recertify their AML training biennially based on the date the last certification was completed.

Producers meeting the following are recognized as having completed their required AML obligations without further documentation:

- Currently have an active variable annuity or variable life contract with ING.
- Currently affiliated (commissions paying to) with a wirehouse when soliciting/servicing life insurance policies offered by ING
- Currently affiliated with a broker/dealer or bank, or with an agency of a broker/dealer or bank, whose ING selling agreement covers all associated agents under a blanket AML certification. Please check with your broker-dealer or bank compliance office. You may also call ING at 877-882-5050 to speak with an ING Licensing Representative.
- Completed the AML course using LIMRA as the training service (aml.limra.com)

If you have not met one of the above qualifications, you will be required to certify your AML training completion by:

- Submitting an AML training certificate of completion sponsored by an ACLI or FINRA recognized organization.
- Submitting an AML training certificate of completion sponsored by an ING approved training organization (list available by calling your ING Licensing Representative).
- Completing the AML course using LIMRA as the training service (aml.limra.com).
- Completing the ING AML Training Certificate of Completion (Form #137305).

Failure to certify your AML training may lead to delays in new business issuance. Failure to re-certify your AML training may lead to delays in new business issuance beyond the AML training expiration date. **Note:** Term Life policy issuance, with the exception of term products with Return of Premium product features, will not encounter delays due to AML training certification requirements.

# H. CONDITIONS AND AGREEMENTS

I hereby certify that my answers to the questions contained in this application are true and correct. I acknowledge that Security Life of Denver, ReliaStar Life Insurance Company or ReliaStar Life Insurance Company of New York (hereinafter called the "Company") have informed me of the Company's practices to conduct routine investigative reports on agents for licensing purposes, initial and renewal state appointments, and at any time the Company, at its discretion, deems it necessary to conduct background investigations. I expressly authorize the Company to conduct these investigations and authorize all persons and entities (including past and present employers) to provide the Company all requested information.

I also expressly authorize the Company, for the purpose of facilitating the licensing and appointment process, to share information gathered as a result of these investigations with my agency and/or broker-dealer (including any third parties authorized by my agency and/or broker-dealer). I release from liability all persons and entities which supply said information to the Company and agree to hold the Company harmless from any liability for conducting this investigation. I authorize the Company to use these investigative reports and to provide these reports and any other pertinent information to all ING affiliate companies and to third parties where the third parties' legal interests and/or obligations are involved.

I authorize the Company to share any financial, business, legal, tax or work performance history regarding me that it receives from third parties, from any ING affiliate companies or which is generated by the Company or from the ING affiliate companies' data source that is not part of the investigative report, with all other ING affiliate companies.

I also authorize the Company to share my debt balance information with agents, agencies or other third parties that assume my debt balance responsibilities, as well as debt collection agencies and debt reporting services.

I certify that I have reviewed this application and I understand that if any information provided in this application is found to be incorrect or incomplete, it will be grounds for rejecting this application or for termination of my appointment, all in the sole discretion of the company.

I also acknowledge by my signature below that I authorize the Company, now or in the future, to obtain a consumer and/or investigative consumer report on me, and that I have received from the Company all disclosures required by the Fair Credit Reporting Act.

I have received and read the Agreements, including specified Compensation Schedules, that are listed above and that are incorporated by reference into this Application. I understand and agree that by my signature, I am agreeing to all of the terms and conditions of the Agreements, including specified Compensation Schedules.

I agree to read and abide by the Company's Business Guidelines and other Company policies and procedures, as they may be amended from time to time, located at www.ing.us/professionals or on the Producer/Distributor Web site (www.ingforprofessionals.com).

#### I. AUTHORIZATIONS AND ACKNOWLEDGEMENTS

#### **Tax Residency Information**

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number; and
- 2.\* I am not subject to backup withholding because (a) I am exempt from backup withholding or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (including U.S. resident alien), as defined in instructions for IRS form W-9. \* If you are subject to back-up withholding, you must strike through statement number 2. If you are not a US citizen or other US person please check the box below to indicate your status as a Non-Resident Alien. Non-Resident Alien (must submit an original IRS form W-8BEN or other applicable form W-8) As a Non-resident Alien, your taxable income is subject to 30% US federal tax withholding unless tax treaty provisions can be applied. If you are eligible to claim tax treaty benefits, your IRS form W-8 must include a US taxpayer identification number in Part I and all applicable fields in Part II must be completed. A US taxpayer identification number may be applied for by submitting a Form W-7 to the Internal Revenue Service (IRS). IRS forms W-8 and W-7 are available on their web site at www.irs.gov or by contacting them at 800-829-1040. Print Applicant/Producer Name (Corporate/Agency Name if applicable) The signing officer's signature, for corporate direct deposit request, must be the signature of the signing officer that ING has on record. The Internal Revenue Service does not require your consent to any provision of this document other than the certifications (in bold above) required to avoid backup withholding. Applicant/Producer Signature (Corporate/Agency Officer if applicable)

  Date Corporate/Agency Contact Name \_\_\_\_\_\_ Phone (\_\_\_\_\_) I have reviewed the above application and I recommend this Applicant for appointment and contracting, as applicable, and designate Applicant's Compensation Schedules as indicated. I have provided the applicable form numbers prior to the Applicant's signing of this application. I understand that these form numbers may not be changed after the Applicant's signature is obtained. Print General Agent Name General Agent Code(s) (required unless same as Applicant) \_\_\_\_\_\_ (if applicable) \_\_\_\_\_ General Agent Signature (required unless same as Applicant) \_\_\_\_\_\_ Date

# AUTHORIZATION AGREEMENT FOR COMPENSATION DIRECT DEPOSIT

#### Mail or Fax completed form to:

ING Service Center, 909 Locust Street, Des Moines, IA 50309



Fax: 877-788-5122 Note: Compensation information is available on ING for Professionals (https://www2.ing-usa.com/portal/public). **A. BUSINESS UNITS** (All Companies will be set up for direct deposit unless otherwise specified.) Life - Including Strategic Distribution (Contact Phone: 877-882-5050): ReliaStar Life Insurance Company (includes ReliaStar Life Insurance Company of New York) Security Life of Denver Insurance Company Security Life of Denver Insurance Company (formerly Southland Life Insurance Company) ING Financial Solutions (Contact Phone: 800-369-5305 or INGDS@us.ing.com): ING USA Annuity and Life Insurance Company (includes Fixed and Variable Annuities for RLNY) ING Life Insurance and Annuity Company (ILIAC) **Retirement Services:** ReliaStar Life Insurance Company (Annuities/Education) (Contact Phone: 877-882-5050) ING Life Insurance and Annuity Company (ILIAC) (Contact Phone: 888-238-6297) Hereinafter called the "Company." I do not wish to have all Company commissions paid by direct deposit. Please pay commission by direct deposit for the following business units only. (List business units) B. INSTRUCTIONS FOR DEPOSIT (See sample below. Please note that for the Retirement Services Business Unit, ReliaStar Life Insurance Company ("ReliaStar") cannot support direct deposits spread across more than one account, nor can it support a direct deposit to a savings account. If the Two Accounts option is selected, only the first account will be utilized for ReliaStar/Retirement Services compensation. If a Savings account option is selected, ReliaStar/Retirement Services compensation will be paid by check.) Deposit 100% of my compensation into Account #1. One Account: Deposit \_\_\_\_\_\_\_ % of my compensation into Account #1. Balance will be deposited into Account #2. Two Accounts: Account #1 ☐ Checking ☐ Savings Financial Institution Name \_\_\_\_\_\_ Bank Routing Number 1 | | | | | | | Account Owner Name<sup>1</sup> Account Number<sup>1</sup> Branch Address Account #2 ☐ Checking ☐ Savings Financial Institution Name \_\_\_\_\_\_ Bank Routing Number 1 \_\_\_\_\_ Bank Routing Number 1 \_\_\_\_\_ Account Owner Name<sup>1</sup> \_\_\_\_\_\_ Account Number<sup>1</sup> \_\_\_\_\_ Branch Address

Routing Number (9 digits)

C. AUTHORIZATION

Sample Check

I hereby authorize the Company to initiate credit entries and, if necessary, adjustments for credit entries in error to the checking and/or savings account indicated on this form. This authority is to remain in full effect until the Company has received written notification from me of its termination. I understand that this authorization is subject to the terms of any agent or representative contract, commission agreement, or loan agreement that I may have now, or in the future, with the Company

in the future, with the Company.		
Signature <sup>1</sup>	Date	
Print Name <sup>1</sup>	_ Phone ()	_
SSN/TIN ( <i>Last 4 digits only)</i> or Agent/Agency Number		_
<sup>1</sup> Your request will be incomplete without this information.		

For corporate direct deposit request, the signature must be that of the signing officer on record with the Company.

**1.** 987654321 **1.** 1234567890123 **1.** 

<sup>1</sup>Your request will be incomplete without this information.

► Financial Institution

Account Number

Not Negotiable